CADENCE MCSHANE

Common Goals: All Eyes on Houston

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The city of Houston has been an area of contention since oil prices began their sharp decline in the summer of 2014, plunging from more than \$100 a barrel to less than \$30 in February. Known as the "energy capital of the world," the city has been hit the hardest by what is considered the worst oil downturn since the 1980s. According to the Greater Houston Partnership, more than 3,700 energy-related establishments are located within the Houston Metropolitan Statistical Area. The crash resulted in widespread production cuts, bankruptcies and layoffs in the oil and gas industry – with the Houston economy at its mercy.

While the nation and the world focuses on Houston's troubles, Cadence McShane is looking toward a bigger and brighter future. I joined the firm in January 2008 as the wrath of the Great Recession was turning the nation's economy upside-down. Like most major industries, the construction sector fought to exist. We learned to diversify, work harder than ever before and construct high-quality buildings under the most difficult circumstances. I had the privilege of being a member of the Cadence McShane team during these hard times, and I know firsthand that we are stronger and geared for greater success because of them.

I am assured that the same fundamentals that got us through the recession will carry us through the challenges we face in Houston. Since taking on my



role as vice president last year, we have made great strides in securing new clients and demonstrating our capabilities while fostering existing relationships. Our portfolio continues to grow with a diverse range of product types including multifamily, industrial, K-12 and office projects. We also enjoy an expanding team of dedicated professionals that have embraced our culture of entrepreneurial spirit and relentless service.

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Despite obvious challenges, we see many reasons to be optimistic here in Houston. For starters, Houston still holds a spot as a top-five city in the country and is projected to move up to number three, surpassing Chicago in the next four to five years. This downturn we are experiencing is relative to what Houston is capable of at full capacity, which greatly outperforms a majority of the nation. The Houston Region is also more diversified than it was in previous oil crashes. Houston is home to one of the biggest international ports, putting us at the epicenter of global trade. We also have Texas Medical Center, the largest medical center in the world, consisting of numerous hospitals, research facilities and affiliated universities. Education funding is also up as several educational bonds have been passed throughout the greater Houston area, indicating population growth.

It's safe to say that Houston's recovery, expansion and ultimate prosperity is within reach, and Cadence McShane is ready. With the capacity and proven track record providing design/build, general construction and construction management services – we're ready to put our experience to work for you.



Colby Rose, LEED AP

Vice President & General Manager - Houston

Colby serves as Vice President of Cadence McShane's Houston regional office. In this capacity, he is responsible for the

management of the firm's project personnel and support teams, the development and expansion of new business opportunities, and the strategic planning and execution of the firm's growth within its key market sectors.

Joining the firm in 2008, Colby quickly demonstrated his skillful construction management strengths

through the successful completion of numerous highprofile and diverse construction projects on behalf of the firm.

His ability to enhance relationships with both current and new clients and serve as a role model for excellence in project management propelled his rapid rise to this executive level within the organization. In 2015, he was hand-selected to lead the Houston office as Vice President where he oversees the implementation of Cadence McShane's overall strategy and vision that furthers the firm's growing portfolio of project accomplishments.